

MEDIA RELEASE

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OPTIMUS GROUP to acquire Autocare Services

FOR IMMEDIATE RELEASE

Melbourne, Australia – Optimus Group Australia Pty Ltd, a wholly owned subsidiary of OPTIMUS GROUP COMPANY LIMITED (“Optimus Group”), a publicly listed company on the Tokyo Stock Exchange (9268), has entered into an agreement to acquire 100% of the shares of the Autocare Services business from LINX Cargo Care Group.

Autocare Services Pty Ltd (“Autocare Services”) is one of Australia’s largest integrated automotive logistics providers and has been providing comprehensive end to end automotive solutions to the automotive industry for over 60 years. These services include vehicle transport, storage, and processing for some of Australia’s largest OEMs, along with automotive dealerships, rental and fleet providers, and other customers across the entire automotive industry.

In alignment with Optimus Group’s diversification strategy, the acquisition of Autocare Services represents a significant milestone for the Group, reinforcing their commitment to expanding the Groups business portfolio and enhancing their capabilities in the automotive logistics sectors throughout Australia. Autocare Services, a highly reputable and established business in the automotive logistics industry, brings a wealth of expertise, a strong customer base, and a talented team to the Optimus Group family.

"We are thrilled about the acquisition of Autocare Services from LINX Cargo Care Group," said Darren Bowler from Optimus Group Australia. "This strategic move aligns with our vision to grow and diversify Optimus Group. Autocare Services is Australia’s most extensive, fully integrated vehicle logistics solutions provider, and has over sixty years of delivering exceptional services in the Australian automotive industry. We are excited by the opportunities that Autocare Services brings to Optimus Group and we look forward to integrating their expertise into our operations to better serve our current, and future business partners across the entire automotive supply chain".

Under this agreement, Optimus Group will leverage its resources and industry knowledge to invest further into enhancing the capabilities and service offerings of Autocare Services. It is anticipated to bring synergies that will drive operational efficiencies and enable the Group to deliver an enhanced range of value-added services to Autocare’s customers in the automotive industry.

“Optimus Group operates a global business model in the automotive sector, with operations spread across Japan, New Zealand and Australia offering a full range of end-to-end automotive solutions,” says Nobuya Yamanaka, President of OPTIMUS GROUP COMPANY LIMITED. “This acquisition clearly demonstrates Optimus Group's dedication to expanding its presence and delivering innovative solutions to meet the evolving needs of the automotive industries within Australia”.

Optimus Group recently finalised its purchase of AUTOPACT, one of Australia’s largest privately owned automotive dealership groups, as well as announcing its acquisition of the controlling interest in the digital online automotive sales platform, Auto Trader New Zealand. The Group also holds a 30% stake in the OzCar used car business in Australia, and holds a 60% stake in Blue Flag, Australia’s premium automotive data supplier to industry.

About Optimus Group: OPTIMUS GROUP COMPANY LIMITED is a global automotive business headquartered in Tokyo, Japan. The Group has automotive sector investments in Japan, Australia and New Zealand covering trading, logistics, inspection, and services as well as automotive data offerings to industry and new and used vehicle retailing.

About Autocare Services: Autocare Services Pty Ltd is one of Australia’s largest integrated automotive logistics providers with more than 60 years of experience providing vehicle transport, storage and processing services to OEMs, dealers, rental providers, and other customers across the automotive industry. Headquartered in Melbourne with a strategically located property portfolio covering every major port in Australia, Autocare Services provides port of entry services for a number of leading OEMs. Autocare Services also provides ancillary services to the industry covering quarantine services including transport, cleaning and compliance, along with freight forwarding and customs broking, new vehicle pre-delivery and accessory fitments and numerous dealer services for the delivery of new vehicles to retail and fleet customers across Australia.

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